



Request for Proposal (RFP) Process for Onboarding Sports Academy at Shri Vishwakarma Skill University, Dudhola, Palwal, Haryana

Introduction

SVSU is seeking to onboard a sports academy to provide professional coaching and training to its students. The sports academy will be responsible for developing and implementing a comprehensive sports program that aligns with the University's mission and values.

Scope of Work

The sports academy will be responsible for the following:

- Providing professional coaching and training in a variety of sports for the students of the University and the Feeder School
- Developing and implementing a comprehensive sports program
- Organizing and managing sports competitions and events
- Promoting sportsmanship and fair play

Sports

- Cricket – 65m Upcoming Facility
- Football – FIFA Standard Upcoming Facility
- Athletics – Upcoming 5 Lane Synthetic Track
- Basketball – One Indoor and One Outdoor (Synthetic or PP Tiles)
- Wrestling – Indoor / Outdoor
- Badminton – 6 Indoor BWF Approved Flooring
- Shooting – 8-10 Lanes (Manual and Automatic)
- Weightlifting - Indoor
- Taekwondo – Indoor
- Volleyball – Outdoor 2 Courts
- Archery – Short and long distances can be utilized.

RFP Process

The RFP process will be as follows:

1. **RFP Release:** The University will release an RFP inviting sports academies to submit proposals on its website.
2. **Proposal Submission:** Sports academies will submit proposals outlining their qualifications, experience, and proposed program.
3. **Proposal Review:** A committee will review the proposals and select a shortlist of sports academies.
4. **Interviews:** The University will interview the shortlisted sports academies.
5. **Selection:** The University will select the sports academy that best meets its needs.
6. **RFP Timeline – 30th August 2024**

The following is a tentative timeline for the RFP process:

- **RFP Release:** 13st July 2024
- **Proposal Submission Deadline:** 12th August 2024
- **Shortlist Selection:** 17st August 2024
- **Announcement:** 01st September 2024
- **Start of Operations:** 1st October 2024 (based on available infrastructure)

RFP Submission Requirements

The following are the requirements for submitting a proposal:

- A completed RFP form
- A letter of interest
- A statement of qualifications
- A proposed program
- A financial proposal
- Profile of Coaches, Managers and Promoter

Evaluation Criteria

Evaluating sports academies for a university's RFP process involves a thorough assessment of various factors, including the academy's qualifications, experience, proposed program, financial proposal, and references. Here's a detailed breakdown of the evaluation criteria:

1. Qualifications and Experience:

- **Experience in coaching and training athletes:** Assess the academy's track record of developing and training athletes of all levels, including beginners, intermediate, and advanced.
- **Experience in managing sports programs:** Evaluate the academy's ability to organize, manage, and execute comprehensive sports programs that align with the university's objectives.
- **Experience in working with school athletes:** Consider the academy's familiarity with the unique needs and challenges of university athletes, including academic demands and time management.
- **Coaching certifications and accreditations:** Verify the academy's coaches hold relevant certifications and accreditations from recognized organizations.

2. Proposed Program:

- **Alignment with university / feeder school goals:** Evaluate how the academy's proposed program aligns with the university's overall sports goals and objectives.
- **Scope of sports offered:** Assess the breadth of sports offered by the academy, ensuring it caters to the diverse interests of the university's student body.
- **Training methodology and philosophy:** Review the academy's training methodology and philosophy to ensure it aligns with the university's values and promotes ethical sportsmanship.
- **Facilities and equipment:** Evaluate the academy's access to adequate facilities and equipment to support the proposed program.
- **Centre of excellence:** Creating a residential sports academy within the campus for multiple sports – attracting student athlete from across the country.

3. Financial Proposal:

- **Cost-effectiveness:** Assess the academy's proposed fees and expenses in relation to the scope of services offered.
- **Transparency and clarity:** Evaluate the clarity and transparency of the academy's financial breakdown, including pricing structures and any additional costs.
- **Flexibility and adaptability:** Consider the academy's willingness to negotiate and adapt pricing based on the university's budget constraints.
- **Long-term financial viability:** Assess the academy's financial stability and ability to

sustain a long-term partnership with the university.

- **Revenue for the University:** The academy must also propose the revenue streams for the university.

4. References:

- **References from previous clients:** Minimum 2 References
- **Verification references and validate claims:** Cross-check the academy's references to ensure the validity of their claims and assess their reputation within the industry.
- **Testimonials and reviews:** Gather insights from online reviews, testimonials, and case studies to gauge the academy's overall reputation and client satisfaction.

Contact Information:

For more information about the RFP process, please contact:

Name	Department	E-mail
Dr.Lalit Kumar Sharma, Deputy Registrar (SAM)	Sports Department	lalit.sharma@svsu.ac.in
Mr.Pratik Puri, Sports Consultant	Sports Department	pratikpuri@svsu.ac.in samd@svsu.ac.in

Conclusion:

The University is committed to providing its students with the best possible sports experience. We believe that partnering with a sports academy will help us achieve this goal. We encourage all interested sports academies to submit a proposal.

Additional Notes:

- The University is open to proposals from sports academies of all sizes.
- The University is committed to diversity and inclusion. We encourage sports academies of all backgrounds to submit a proposal.
- The University is committed to sustainability. We encourage sports academies to submit proposals that incorporate sustainable practices.
- Joint Ventures are allowed to meet the needs of respective sports.
- The firm must share the revenue stream avenues for university through the sports program.
- One organization cannot propose for more than 5 Sports.
- Each sport must have a technical director with his/her presence for at-least twice in a calendar year.
- The term of the agreement will be for 10 years
- The university reserves the right to cancel, terminate the agreement of any sports academy with immediate effect.
- University welcomes applications for sports organization willing to invest in developing the infrastructure of the university on long-term lease basis, first priority will be given to sports academies willing to invest in the university's sports infrastructure.

Evaluation Criteria:

Category	Criteria	Point
Experience and Expertise	Minimum 2 years	10
Proven track record of success in developing athletes.	Minimum 5 National Level players and 1 player participating in international tournaments (multiple sports)	10
Program Structure and Curriculum	Comprehensive and well-structured sports program with curriculum handbook	10
Emphasis on both physical and mental development of athletes	Virtual Presentation on this	10
Adequate staffing levels of qualified coaches and trainers	Profile of coaches and Manager	10
Financial Considerations	Competitive pricing for sports academy services	10
Experiences consultant organization	Minimum 2 MOU with educational institutions as sports consultant	10
Overall Impact	Positive impact on the university community, including increased participation in sports and improved athletic performance – presentation	10
International Tie Up / Tie ups with Indian Athletes (Arjuna Awardee / Padma Shri/ Olympian / Asian Games Medalist / World Champion / Represented his/her country at any age category.		10
Alignment with the university's mission and values, Contribution to the university's reputation for excellence in athletics		10

Registrar (SVSU)